



CASE STUDY

Endoscopy Center Achieves Accurate Ordering & Stocking with Nixon Medical's Inventory Solutions

Situation

A busy New York-based endoscopy center that handles 350 procedures each week consistently experienced incorrect inventory levels and unavailable scrubs and linens from their vendor. The center would experience shortages of dozens of sets every week, requiring the nurse manager to spend valuable time calling their vendor to drop off more inventory—a tedious task that increased frustration due to poor communication and added costs. This consistent dissatisfaction with their current vendor led the center to find a medical apparel and linen specialist with expert inventory management. Upon discovering Nixon Medical and learning about our approach, the center switched to us in just weeks.

Solution

Nixon Medical won the business of this endoscopy center because of our expert inventory management solutions. Unlike the incumbent vendor that looked only at inventory coming in and out of the laundry plant, we manage inventory levels at par-level by consistently assessing the utilization rate within the facility, knowing when to increase or decrease levels for certain garments as patient volumes fluctuate. We physically count inventory while at the center, eliminating risks of shortages and keeping the right amount of product stocked—no more and no less—to keep costs down. Today, we provide full-service medical apparel, linens, and laundering to the center, taking full responsibility for their inventory levels.

Results

The center experienced immediate and long-term results from their partnership with Nixon Medical. Beyond eliminating frustrations and time-consuming calls to their vendor each week, the center cut their weekly inventory costs by 50%. By properly identifying and maintaining the optimal inventory levels, we were able to save the center thousands of dollars each month. With less time focused on inventory management, the nurse manager and clinicians were able to redirect their focus to the patient experience—an outcome we strive for each day through the Nixon Medical Service Difference™.

- No inventory shortages
- Significant cost savings
- Responsive communication
- Renewed patient focus

What Makes Us Different?

NO MINIMUMS REQUIRED EVER

We realize patient volumes fluctuate and offer no-minimum agreements to help you manage costs.

EXPERT INVENTORY MANAGEMENT

We alleviate issues like scrub loss and arduous inventory management through advanced tools.

FREE SAME-DAY SPECIAL DELIVERIES

We know unexpected needs arise and accommodate your special deliveries for no added costs.

ACCESS TO ROUTE SERVICE REPRESENTATIVE

We give you easy personalized, anytime access to your dedicated Route Service Representative.

Are you frustrated by your vendor's approach to inventory management?

Get in touch with Nixon Medical today!

[For more information, visit nixonmedical.com.](http://nixonmedical.com)

About Nixon Medical

Nixon Medical is a leading service provider of medical linens and apparel serving outpatient healthcare centers nationwide. We provide trusted medical apparel and linen rental services, HLAC-accredited laundering services, expert inventory management, and custom, reliable service.

www.nixonmedical.com